

MEMBERSHIP

PACKAGES FOR 2009

There are more than 84,000 people employed in the Ocean and Marinspace economy, working every day to grow the more than \$11.6 billion dollar contribution to Canada and British Columbia.

OCEAN Industries BC provides you with the one-stop access to people who harvest it, build it, sell it, regulate it and volunteer for it.

1 | Individual Member \$100.00 + GST



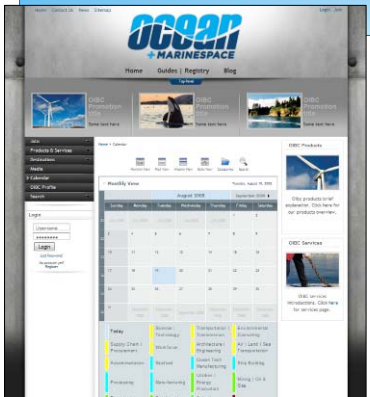
- 1 Registration Category on Guides and Directories
- Personal Name on Website
- 1 Image in Gallery
- 250 Word Profile or Resume
- E-Mail Link
- Monthly Electronic Updates
- Domestic and International Opportunities Notices
- Subject Blog Input
- Event Listings and Promotion
- Introductions to Prospects

ELIGIBLE FOR REGISTRY

OCEAN Industries BC exists for people who promote a clean, safe and secure Ocean and Marinspace Economy. Members exist in both the private and public sectors;

- They span the Harvest and Resource Extraction Sector,
- The Manufacturing and Processing Sector,
- The retail and Service Commercial Sector,
- The Government Sector, from Local to International,
- and the
- Non Government Sector.

2 | Small & Medium Enterprise U25 Employees \$250.00 + GST



Same as Individual Registration Plus +:

- Link to Website
- 2 Contacts Listed for Information and Sales
- Logo plus 4 images
- Detailed section on Products or Services
- 3 targeted sales categories

OUR AIMS

OCEAN Industries BC is a membership funded organization focused on:

Promoting the responsible use and development of the Ocean and Marinspace;

Promoting an Entrepreneurial Culture that explores new ways of solving old problems;

Builds strong relationships and affinities amongst groups;

Promotes Education and Work opportunities; and;

Seeks high standards of practice with a focus on Trade and Technology.

3 | Corporate Member >25 Employees \$500.00 + GST



Same as SME Registration Plus +:

- 4 Contacts Listed for Information and Sales
- Logo plus unlimited images
- unlimited targeted sales categories

OPTIMIZATION AL LA CARTE

Optimize your Membership by considering adding the following to your Registration:

Link to your Website [max 1]	\$50
\$25 discount with reciprocal link to OIBC	
Additional Images [max 2]	\$25
Link to PDF Document [each]	\$25
Additional Categories for Registration	\$50
Additional Text per 50 Word increments	\$25
Change Fees per order after initial setup per ..	\$25

+ Membership is initialized from January 1st to December 31st of each year.

++ Consideration will be given for early enrollment.

+++ Special Designations are available if required by Government



OCEAN Industries BC works for people who promote a clean, safe and secure, ocean economy through responsible development practices. Products are defined as tangible objects produced specifically by OCEAN Industries BC staff and consultants under the direction of OIBC. Services are defined as actions which result in an attributable outcome of the efforts of OCEAN Industries BC staff and consultants under the direction or license of OCEAN Industries BC.

The Board of Directors is a "results Governance" Board that have set the follow End Statements for the organization that are closely monitored and reported on a regular basis:

Responsible Development

In order to ensure responsible development of the Ocean and Marinespace, we must achieve:

- An efficient and effective environmental approval process for ocean and marine development activities
- An intelligent, balanced and proactive development framework in British Columbia and Canada.

Entrepreneurial Culture

Ocean and Marinespace Entrepreneurial Culture exists when:

- British Columbia and Canada takes full advantage of all ocean and marine opportunities for a prosperous future for British Columbians as has been achieved in Norway;
- British Columbia coastal culture includes knowledge transfer in all activities.

Strong Relationships and Affinities

OCEAN Industries BC builds strong relationships and affinities that results in:

- Synergy among business and investors;
- One organization speaking for all sectors of the ocean and marine industry;
- Productive relationships between environmental non-government organizations [ENGO] and industry;
- Having environmental protection and a prosperous economy;
- Balanced public perception of environmental group issues;
- Public confidence and cultural paradigm shift in Ocean and Marine Industry;
- People make informed decision on the development of ocean and marine economic activities;
- People understand and appreciate BC's Ocean and Marine economy;
- British Columbia industries are competitive and recognized in the global economy that the Public audience recognizes;
- People making informed decisions about the Ocean and Marine Activity in British Columbia and Canada;
- British Columbians have the capacity to discern fact & fiction regarding ocean and marinespace industries; and;
- That British Columbia's Ocean and Marinespace Industry is positively represented in mainstream media.

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Education and Workforce Opportunities

OCEAN Industries BC works for Education and Work Opportunities that result in:

- British Columbian and Canadian children, youth and young adults grow up understanding opportunities in ocean and marine industries;
- Marine and Ocean education is fundamental to British Columbia's basic educational curriculum at all levels;
- Marine and Ocean occupational training is accessible to all residents in all coastal communities;
- Maintaining all Mariners on the Coast and address what mariners on the coast means in terms of workforce needs and capacity;
- All the Communities on the Coast or adjacent to the Coast turn into places with longer term sustainable jobs.

Trade, Technology and High Standards of Practice

OCEAN Industries BC engages in Trade, Technology and High Standards that result in:

- British Columbia's Ocean and Marine Industry is recognized as clean, safe and secure;
- British Columbia Scientists have strong international linkages and recognized as the highest global standards;
- British Columbia and Canada maintains a new Ocean tech Park and Ocean and Marinespace Engineering Centre or Maritime University;
- The maintenance of a world class Naval Architects and Marine Engineering cluster;
- British Columbia has a complete Ocean & Marine Engineering Design Training Institute like Norway's and Australia's;
- British Columbian Industries are recognized and competitive in the global economy;
- British Columbia, individuals, small and medium enterprises, corporations, both public and private are in a state of export readiness and recognize the importance of the role of trade.



August 22nd, 2008

OCEAN Industries BC is known for the Companies we keep. The following are Members and Partners on the Active Roster as of today's date:

Akita Drilling Ltd
Albert Lee (Asia Pacific Bizlinks Inc.)
Alcan Primary Metal - BC
Alexander, Holburn, Beaudin & Lang
Amec Earth and Environmental
Aqua-Guard Spill Response
Arnold Vingsnes (Canadian Merchant Service Guild)
Arrow Marine Services Ltd.
ASL Environmental Sciences Inc.
Betty Barton (Barton Construction)
Bighorn Land and Field Service Ltd.
Blake, Cassels & Graydon LLP
BMT Fleet Technology Limited
Brian Cairns
British Columbia Centre for Aquatic Health Science
Broadwater Industries Ltd
Burrard Clean Operations - A Division of Western Canada
Marine Response Corporation
Camosun College
Campbell River Economic Development Corporation
Canadian Maritime Engineering
CAPP - Canadian Association of Petroleum Production
Capt. Al Flotre
Capt. Tom Wood
Capt. Phillip Nelson (Council of Marine Carriers)
CH2M Hill Energy Canada, Ltd.
Clark and Pattison (BC) Ltd.
Clark Wilson
Cougar Helicopters
Craig Sears (Eurocan Pulp & Paper Co.)
Crest Hotel
Dagny Developments
David K. McGuigan
Dennis Krochak, AMEC
District of Kitimat/Port of Kitimat
District of Port Edward
District of Port Hardy
Eagle Harbour Holdings Ltd. - Western Mariner
EBA Engineering
Esquimalt Drydock Company
Finning (Canada)
FMC Technologies Canada
Frosti Fishing Ltd
G. L. Garnett Consultants Ltd.
G.A. Borstad Associates Ltd.
Golder Associates Ltd.
Government of Canada, Department of Foreign Affairs
Harold Westerman (Moffatt & Nichol)
IH Mathers
Intercon Marine Inc

Jacques Whitford-Axys
Jim Haggart (Geological Survey of Canada)
John Hunter (J. Hunter and Associates Ltd.)
John Malo
Jonathan P. Sexter (Sexter Environmental Resource
Consulting)
Kitimat Chamber of Commerce
Kitimat Terrace Industrial Development Society
Koers and Associates Engineering
Kwik Kopy Design & Print Centre
Lael McKeown (Progressive Ventures Ltd.)
Louise Kawaler (Instone International)
M E Walling (BC Salmon Farmers Assoc.)
Marilyn Hutchinson (City of Nanaimo Economic
Development)
McElhanney Consulting Services Ltd.
MI Drilling
M-I Swaco
Mining Association of British Columbia
Moffatt & Nichol
Mountpark Marine Services
Nanaimo Shipyard Ltd.
Nausch, Hogan & Murray (West) Inc.
Nick Poushinsky (Axys Environmental/Jacques Whitford)
Oceanic Consulting Corp.
OCN-Ocean Crewing Network Inc.
Odd Eidsvik Ltd.
Pacific Boat Brokers Inc.
Pacific Northern Gas Ltd.
Pacific Pilotage Authority
Port of Nanaimo
Regional District of Kitimat-Stikine
Robert Carroll
Robert S. Payne
Robert Sorley (PGS Marine Geophysical)
Robinson Rentals & Sales (Division of 618970 BC Ltd)
Stan Price
Terra Remote Sensing Inc.
Terrace Economic Development Authority
Terrace-Kitimat Airport Society
The Electrician - D.E. Guyat (1990) Co. Ltd
Versatech Products Inc.
VIH Helicopters
Voice Construction
Zanron Fabrication & Machine Co. Ltd.



OCEAN Industries British Columbia
OIBC Dunnottar House

4341 Shelbourne Street
Victoria British Columbia CANADA V9N3G4
www.oceanmarinespace.com

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Clearly, to operate in any one of the five types of industry, everyone is required to demonstrate to their constituents, customers, clients and the public at large, how they:

- Contribute to society, through responsible use of their "Social License", something that is earned, not granted;
- Give back from the returns on investment, not only to shareholders who invest in them, or taxpayers who elect them or pay rates, but also to the communities in which they operate in recognition of what the community gives up in other lost opportunities, workforce, and futures;
- Use and develop the environment in a responsible way;
- Achieve tangible results from the investment of taxpayer dollars; and;
- Collaborate between other Societies and organizations to amplify the achievement of goals to which people commit themselves.

It is expected that people and organizations who contribute at these levels have strong beliefs and affinity with the scope of OCEAN Industries BC and the organization, its Board of Directors and Staff, Associate Consultants and all Members will work to acknowledge these contributors in everything they do.

All Members and Partners Receive:

- Access to "Ask the Expert" referrals by OCEAN Industries BC, a confidential referral service for Members only;
- Access to all OCEAN Industries events, affinity programs, products and services
- Access to OCEAN Industries BC staff and Board of Directors for consultation and direction at no cost;
- Application to the Annual Awards of Excellence Program;
- Communications tool kits for each industrial sector [in developmental stages]
- Event postings on the Ocean and Marinespace web site;
- Job Postings on the Ocean and Marinespace web site;
- Ocean and Marinespace for Elementary School programming;
- Ocean and Marinespace Membership recognition when submitting RFEIQ, RFP and unsolicited proposal to prospects;
- Opportunities to contribute to the Ocean and Marinespace Scholarship Fund at the British Columbia Innovation Council;
- Opportunities to lead and serve on the Board of Directors and all Task Forces established by the Board of Directors;
- Opportunity to have local and regional roundtable meetings convened in behalf of a particular interest;
- Participation in OCEAN Industries BC Focus Groups;
- Place or Work Certificate of Membership issued annually;
- Potential brand licensing opportunities using the Ocean and Marinespace brand for your product or service;
- Sharing of Best Practices in Social, Economic, Environment and Governance subjects;
- Special Member prices on all Ocean and Marinespace products and services;
- The opportunity to have Billable services delivered by OCEAN Industries BC on the Members behalf, including research, roundtables, public forums, briefing preparation, but excludes paid political lobbying;
- Use of Ocean and Marinespace brand on marketing materials; and;
- Use of OCEAN Industries copy written images and products for marketing and communications purposes.

+ Membership is initialized from January 1st to December 31st of each year.

++ Consideration will be given for early enrollment.

+++ Special Designations are available if required by Government

OCEAN Industries BC is an economic development organization that seeks to grow the economy, communities, business and other organizations who share similar values. Participation in this forum will include benefits from a number of key areas:

Resource Industry Benefits

Resource industries focus on harvesting and extracting product for sale in a market place. Benefits to this group of sectors revolve around the need to demonstrate:

- A link to communities that are resource dependent and are seeking to become diversified;
- An ability to communicate with the public on subjects that matter to both the organization and the public at-large;
- Celebration for accomplishments of their workforce, products and services on a regular basis to increase the value of the activity;
- Environmental accountability for the region in which they operate;
- Social accountability to shareholders and the public at-large;
- Support for the operating communities in which they draw labour force, services and supplies.

Manufacturing and Processing Industry Benefits

Professionals, employers, employees, organizations and governments involved in the manufacture and processing of materials from or for the Ocean and Marinespace, benefit from participating in this organization by:

- Collaborating on sales opportunities through trade shows and conferences and opportunities to colocate exhibits by region within a market and by product type in an international market;
- Contributing to the maintenance of a life cycle Registry of buys and sellers;
- Easy access to referrals to new buyers, purchasers and procurement professionals;
- Raise public awareness and brand recognition through coordinated efforts;
- Secure references when entering a new market;
- Share in costs of promoting themselves and their products;
- Source Ocean and Marinespace products and services that are oriented to their industrial activity;

Retail and Commercial Industry Benefits

Professionals, employers, employees, organizations and governments involved in the provision and maintenance of products and services for the Ocean and Marinespace, benefit from participating in this organization by:

- Collaborating on sales opportunities through trade shows and conferences and opportunities to colocate exhibits by region within a market and by product type in an international market;
- Contributing to the maintenance of a life cycle Registry of buyers, sellers and partners;
- Easy access to referrals to new buyers, purchasers and procurement professionals;
- Raise public awareness and brand recognition through coordinated efforts;
- Secure references when entering a new market;
- Share in costs of promoting themselves and their products;
- Source Ocean and Marinespace products and services that are oriented to their industrial activity;

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Government, Crown Corporations and Agencies Benefits

Professionals, employers, employees, organizations and governments involved in the provision and maintenance of services and regulatory environments for the Ocean and Marinespace, benefit from participating in this organization by:

- All the benefits shown for the previous three Industries plus;
- A convenient one-stop registry designed to pull together the diverse and often orphaned functions of government associated with the Ocean and Marinespace.
- A one-stop reference for access to the private sector for background, quality information and instant contact references;
- A reliable source of balanced information and perspective in government operations, governed by a responsible Board of Directors;
- A willing partner to explore new approaches which will ensure that government integrity and processes are maintained at the highest level;

Non-Government Organization Benefits:

Professionals, employers, employees, and organizations involved in the provision and maintenance of non-government activities or communities of interest for the Ocean and Marinespace, benefit from participating in this organization by:

- All the benefits shown for the previous three Industries plus;
- A convenient one-stop registry designed to pull together the diverse and often orphaned functions of non-government organizations associated with the Ocean and Marinespace.
- A one-stop reference for access to the private sector for background, quality information and instant contact references;
- A reliable source of balanced information and perspective in government operations, governed by a responsible Board of Directors;

PARTNERSHIP

PACKAGES FOR 2009

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1 | Associate Partner \$1,000 - \$4,999 + GST



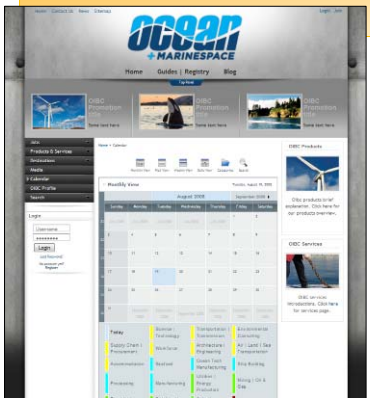
- Featured web link on Donor Panel on Website
- Logo Featured at Events, Seminars and Conferences
- Acknowledged at Media Events
- 10% discount on Member price for all products, services and events

ELIGIBLE FOR PARTNERSHIP

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- They span the Harvest and Resource Extraction Sector,
- The Manufacturing and Processing Sector,
- The retail and Service Commercial Sector,
- The Government Sector, from Local to International,
- and the
- Non Government Sector.

2 | Principal Partner \$4,999 - \$9,999 + GST



Same as the ASSOCIATE package Plus +:

- 15% discount on Member price for all products, services and events
- Special Feature at O+M Awards Program
- First Right of Refusal on OIBC Marketing Opportunities
- Advanced Notice of Opportunities
- Workplace Acknowledgement or plaque

OUR AIMS

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Promoting the responsible use and development of the Ocean and Marinspace;

Promoting an Entrepreneurial Culture that explores new ways of solving old problems;

Builds strong relationships and affinities amongst groups;

Promotes Education and Work opportunities; and;

Seeks high standards of practice with a focus on Trade and Technology.

3 | Fellow of OCEAN Industries BC \$10,000 or more + GST



Same as the Partner Package Plus +:

- 20% discount on Member price for all products, services and events
- Support at Fellow events either through attendance, presentations or exhibits
- Custom Confidential Economic Scan and Market Reports upon request
- Strategic Plan participation by CEO
- Seat at CEO Roundtable

+ Partnership is initialized from January 1st to December 31st of each year.

++ Consideration will be given for early enrollment.

+++ Special Designations are available if required by Government August MMVIII

